

FORM NL-36- BUSINESS -CHANNELS WISE

Name of the Insurer: Universal Sompo General Insurance Company Limited

Date: As on June 30,2024

Sl.No.	Channels	For the Quarter Ended June 30, 2024		Upto the Quarter Ended June 30, 2024		For the Quarter Ended June 30, 2023		Upto the Quarter Ended June 30, 2023	
		No. of Policies	Premium (₹ in Lakhs)	No. of Policies	Premium (₹ in Lakhs)	No. of Policies	Premium (₹ in Lakhs)	No. of Policies	Premium (₹ in Lakhs)
1	Individual agents	37,205	4,266	37,205	4,266	49,264	4,173	49,264	4,173
2	Corporate Agents-Banks	1,19,080	10,720	1,19,080	10,720	1,18,001	9,827	1,18,001	9,827
3	Corporate Agents -Others	17,822	1,245	17,822	1,245	7,220	338	7,220	338
4	Brokers	4,03,852	63,169	4,03,852	63,169	3,04,260	49,870	3,04,260	49,870
5	Micro Agents	-	-	-	-	-	-	-	-
	<u>Direct Business</u>								
6	Officers/Employees	-	-	-	-	-	-	-	-
	Online (Through Company Website)	-	-	-	-	-	-	-	-
	Others	2,382	24,693	2,382	24,693	2,927	28,573	2,927	28,573
7	Common Service Centres(CSC)	6,632	112	6,632	112	8,081	128	8,081	128
8	Insurance Marketing Firm	3,911	311	3,911	311	1,185	115	1,185	115
9	Point of sales person (Direct)	65,297	7,863	65,297	7,863	64,872	7,737	64,872	7,737
10	MISP (Direct)	-	-	-	-	-	-	-	-
11	Web Aggregators	24	4	24	4	41	15	41	15
12	Referral Arrangements	-	-	-	-	-	-	-	-
13	Other (to be specify)	-	-	-	-	-	-	-	-
	Total (A)	6,56,205	1,12,383	6,56,205	1,12,383	5,55,851	1,00,776	5,55,851	1,00,776
14	Business outside India (B)	-	-	-	-	-	-	-	-
	Grand Total (A+B)	6,56,205	1,12,383	6,56,205	1,12,383	5,55,851	1,00,776	5,55,851	1,00,776

Note:

(a) Premium means amount of premium received from business acquired by the source

(b) No of Policies stand for no. of policies sold

(c) Grand Total (A+B) should be consistent with all relevant NL forms e.g. NL-4 etc., as applicable